

Strategic plan

2022-2025

Our vision

Our strategic vision is to harness the county's success and economic performance to reduce inequality and social problems by empowering communities to help themselves.

Our values

- We are a believer in giving and philanthropy.
- We support local charities in Cambridgeshire building communities in every part of the county.
- We help tackle inequality across the region.
- We understand Cambridgeshire's needs and listen to communities.
- We are accountable, trusted, independent and apply sound judgement.
- We are reliable and responsive.
- We build relationships across all areas we operate.

Strategic aims for the next 3 years

- 1. To grow our philanthropy and impact through growth in donors.
- To understand Cambridgeshire's community needs and act on vital issues to deliver, targeted positive impact and measure this.
- 3. To be a fantastic support to the region's charities and community organisations through effective, sustainable, accessible and inclusive grant-making.
- 4. To build the charity's brand, profile, value proposition and image as the philanthropic leader in the community.
- To develop our excellent organisational capability, both through staff, volunteers, Trustees and resources to deliver our strategic goals.

Strategic Aim 1:

To grow our philanthropy through growth in donors.

- We are at the centre of coordinating Cambridgeshire's community needs and local philanthropy.
- We are the destination choice for donors who want to make a difference locally.
- We inspire and guide donors across a wide spectrum – businesses, organisations, families, individuals, trusts and legacies – to support effective philanthropy with the highest standards of integrity and transparency.
- We build strong relationships with donors that have trust, confidence and faith in the charity delivering impact for philanthropy.

Strategic Aim 1:

To grow our philanthropy through growth in donors.

SA1/1: Improve our segmented donor development and marketing and comms plans

- Corporates Top 100 / 200
- Family / Individual / HNW
- Statutory bodies / Councils / NHS / PCCs
- Charitable Trusts / Foundations
- Community fundraising (incl. Surviving Winter Appeal)

Strategic Aim 2:

To understand Cambridgeshire's community needs and act on vital issues, to measure and deliver impact.

- We will make poverty, inequality and inclusion our cross-cutting priorities – based on our Vital Signs reports and key themes identified and tracked in real time.
- We will grow donors and funds aligned to these key themes, including consolidated funds.
- We will engage our stakeholders and communities to build our extensive knowledge and we will provide opportunities for communities and local voluntary sector to inform and shape our strategy and priorities.
- We will target our impact, to meet identified needs across the whole of Cambridgeshire and measure this.

Strategic Aim 3:

To be a fantastic support to the region's charities and community organisations through effective grant-making.

- We will grow grant making to award at least £10m in grants over the next 3 years.
- We aim to build strong and lasting relationships with the region's charities that support the needs of the community.
- We will further simplify grant-making, responding flexibly to changing priorities and needs.
- We will grow unrestricted funding, multi-year grants and the average value of grants awarded.
- We will seek partnerships and collaboration to ensure smaller groups can still access grants.
- We will be transparent about our funding decisions and priorities – give feedback, publish success rates and reasons for rejection.

Strategic Aim 4:

To build the charity's brand, profile and image as the philanthropic leader in the community.

- CCF is the philanthropic leader in the county "Cambridgeshire's Charity".
- We are accountable to the people we serve.
- We will have a brand and a profile that is well known and understood – all stakeholders will know what we do, what we stand for and what we deliver.
- We will have well communicated values accessible, accountable, inclusive, well-run and governed.
- We will develop funds with strong marketing support to address the needs of the community.

Strategic Aim 5:

To develop our excellent organisational capability, both through employees and Trustees, to deliver on our strategic goals.



Finance & Governance Committees oversee all SAs, plus their own specific aims.